



Large Format Scanning & Printing *e-news*

Paradigm Announces Volume Purchase Program for Authorized Dealers on the Graphtec IS200-DS Scanners.

The Graphtec IS200-DS Volume Purchase Program is designed for dealers who wish to integrate IS200-DS scanners with a variety of low cost LED or inkjet printers in order to provide an inexpensive monochrome scan-print-copy solution.

The advantage of adding a Graphtec IS200-DS scanner to these printers is greater scanner functionality and flexibility than standard multifunction system configurations. Plus, there is the added ability to upgrade the scanner to color if the requirements change for the customer.



The IS200 is an affordable high performance 42" wide, monochrome large format scanner with 8-bit grayscale capture capability. The IS200 provides a cost-effective solution for scanning monochrome, grayscale and black & white drawings and documents at a speed of 4.5 ips (inches per second) in CAD, AEC and other engineering and document management applications.

For information on how to participate in this program call 888-221-7226

Graphtec Receives Glowing Reviews From Owners of Their Large Format Scanner Product Line!

A customer satisfaction survey was just completed on Graphtec large format scanners by Paradigm Imaging's Marketing Department. The results from the survey were not surprising. Users of the IS and CS Series scanners continue to rave about the products reliability, robust features set and easy-of-use.

Feedback was also very favorable towards the attention and level of support customers received from the Paradigm Imaging Technical Support Department. "It's so satisfying to see how happy customers are with the Graphtec product" states Randy Geesman, President of Paradigm Imaging. "It's really a pleasure to represent a manufacturer who's products receive such praise from end users and dealers alike. It creates a tremendous amount of customer loyalty."

Below are a few of the comments from satisfied Graphtec scanner owners:

Mark Silver - Igage Mapping Corporation

"I WOULD NOT consider purchasing ANY OTHER BRAND. Last year we scanned 20,000 maps; over the next 12 months I expect to scan 60,000 maps. We are a very happy Graphtec user! Thanks!"

Eric Hopkins - West Virginia University

"The Graphtec CS 600-Pro is an excellent scanner that, so far, fits our needs quite well. The Paradigm Imaging staff has been very helpful and effective in ad-

Inside this issue:

Paradigm Announces Volume Purchase Program for Dealers.	1
Glowing Reviews From Owners of Graphtec Large Format Scanners	1
New EIS Ultima II Multi-Function Scanner, Copier and Print Solution.	2
Paradigm Imaging Employee Profile – Meet Raymond Arrizon	3
Fantastic Savings With The Graphtec Value Pak Scanner Promotion!	4
Sales Locations	4

Special points of interest:

- Meet The Paradigm Imaging Employee— Raymond Arrizon
- Graphtec Scanner Promotions Until the End of the Year on CS600 and CS600 Pro.
- Paradigm Introduces a Dealer Volume Purchase Program on Graphtec IS200-DS Scanners.
- New EIS Ultima II Scan-Print-Copy System with Enhanced Printing Capabilities.
- Rave Reviews From Satisfied Graphtec Scanner Owners.

dressings operational concerns. I am also grateful for the balanced presentation by Paradigm of alternative models and brands during the selection process. I recommend Graphtec and Paradigm to anyone considering a scanner purchase."

Chris Kulick - Ayres Associates

"Scanner Rocks!!! Software Purchase went great!! Super fast delivery. Setup no problem. United Reprographics called a few times to check up and to see if I had any questions. A++++ all around!!!"

Jon Lennander - Tollefson Development

"The CS 400 has worked very well for us, and we have significantly increased the use of the scanner because of how well it works. Together with the CS 400 we have an HP 5500 PS plotter that is used for multiple purposes. Combined, this equipment makes a great large scale copy machine.

In addition, we have found the reliability of the equipment, and support that you have provided, to be exceptional. I found the setup to be easier than a desktop computer. This together with the physical size and weight, mobility, quality of image, and dependability has made this Graphtec scanner the right choice for us.

Thanks for all your help."

Anil Adoni - Imersion Technologies

"I am very happy with this scanner. we have scanned more than 10,000 plat maps since inception and not had one incident of failure. We already have recommended the same to a few of the people who saw the same working."

Annette Filer - Cimarex Energy Company

"I am very pleased with this large format scanner. I was a little skeptical about how it would handle scanning well logs, but it has done very well. I would recommend this scanner to others."

Cherie Prentice-Brown - City of Lebanon, PA

"We had a very large project to complete - scanning over 1,600 documents - in a span of a few months. We had no problems with the scanner or software. The vendor was very pleased with the quality of the scans - none had to be re-scanned. With all the other issues our project presented - we were thankful that the scanner was not one of them :)"

Paul Jordan - DPS LLC

"The Graphtec scanner offers excellent resolution and scan speed. The wide format 42" is a big plus over competitive scanners such as Ideal. Since we were not experienced with scanning solutions we had to make a trouble ticket call to your technician and they were responsive and very helpful."

For Information on Graphtec Scanner Visit:
www.SCANTopia.com

Paradigm Imaging Announces New EIS Ultima II Multi-Function Scanner, Copier and Print Solution.

Paradigm Imaging Group, has introduced its newest addition to the EIS (Express Imaging Station) family of large-format multi-function systems, the EIS Ultima II Series.

The EIS Ultima II is a single-footprint large format color multi-function, scan, copy and print system designed for a broad range of applications including Facility Management, CAD, GIS and Reprographics. The new EIS Ultima II series includes a choice of four different Graphtec 42" color scanner models, a high-performance Rocket™ scan/print controller, touch-panel LCD monitor and a new 44" wide print engine.



EIS Ultima II

What distinguishes the new EIS Ultima II from the previous EIS Ultima is the newly integrated Canon imagePROGRAF W8400 printer which extends printer functionality and increases the print width from 36" to 44". The Canon W8400 printer utilizes a pigment based, six-plus-one ink system (interchangeable matte black ink), a 4-

picoliter ink droplet size, and 2400 x 1200 resolution which produces exceptional quality output quickly and easily.

The integrated high-performance Rocket™ controller houses a 2.8 GHz Pentium® 4 processor with 1GB DDR and 80 GB hard drive, and is custom designed for delivering the resources required to seamlessly process large graphic files and other documents.



The Scanning Arts controller software provides an easy-to-use interface with large control buttons on its main control screen that provide the feel and functionality similar to that of an office copier.

The EIS Ultima II, as an all-in-one configuration, provides a complete solution for scanning, copying, printing and emailing of large-format documents and graphics, while the EIS Flex offers the flexibility of integrating with an existing printer (HP® DesignJet® 500, 800 and others). Both Ultima II and Flex systems feature space-saving single footprint architecture, which ergonomically organizes all system components, and offer a user-friendly, intuitive operation via touch panel control. The EIS Solo provides the same functionality as the Ultima II and Flex systems in a standalone format, with the system controller provided in a desktop configuration, and the ability to use existing network printers for output. The EIS system's US list price ranges from \$16,995 to \$29,995, depending on the system configurations. All EIS systems are covered by 1 to 3-year limited warranty (depending on the configurations and components) and full 3-year on-site warranty is optionally available.

For information call 888-221-7226

Meet the Paradigm Imaging Group Employee!

Meet Raymond Arrizon

Raymond is a recent graduate of the Art Institute where he received a Bachelor of Science degree in 2D Animation. He puts to use the skills obtained while studying for his degree as one of Paradigm Imaging's graphics and scanning technicians.



Company President Randy Geesman appreciates "having a person with an extensive graphics background who has a good grasp on the kind of projects we work on."

Ray works on many of the graphics jobs that come into the office. He can be found mounting and laminating or hard at work indexing drawings. Co-worker Brad Phillips enjoys working alongside of Raymond who is quiet and laid back but "still makes me laugh all of the time."

Recently Ray has been closely involved in a large scanning project at the City of Hope. He was responsible for the scanning of thousands of fragile, aging facility documents dating back to the 1950's.

Ray was born and raised in Southern California and hopes to remain here as his career progresses. He is looking forward to being able to incorporate more of his animation and art skills into his career. In his free time he enjoys doing animation, swimming and running.

Production Manager Oscar Villa says "Ray's great sense of humor makes it fun to work with him. He is a great addition to our graphics and scanning department."

GRAPHTEC VALUE PAK - CS600 & CS600 Pro Scanner Promotion



Receive an instant rebate on Graphtec Scanners

- **\$3,000** Instant Rebate on CS600
- **\$4,000** Instant Rebate on CS600 Pro
- **Plus FREE Shipping (\$250 maximum)**
- **3-Year On-Site Warranty!**

Free shipping is based on 3 - 5 day service in the U.S. and Canada. Additional shipping charges may apply when shipping to Alaska, Hawaii and Canada

How Can We Help You?

Contact Paradigm Imaging Group Today!
 888.221.7226 or 714.432.7226 in Canada
www.SCANtopia.com

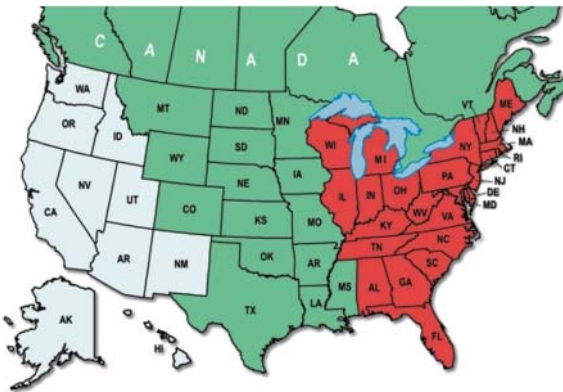
CS600 & CS600 Pro Scanners




The CS600 is a 42" wide, 24-bit full color scanner with the ability to scan thick, rigid originals up to 0.8" thick to meet requirements in the "print for pay" and other graphic oriented industries. The CS600 is the only scanner of its kind that features a complete "hands-free" automatic thickness control function, which automatically recognizes the thickness of the material being scanned without any user intervention.

- ▶ 24-bit color scanner
- ▶ 9ips in mono and 3ips color modes (Pro model)
- ▶ 600dpi true optical resolution
- ▶ Automatic adjustment for media up to 0.8" thick
- ▶ Interpolated resolution up to 4800dpi (Pro model)
- ▶ ±0.1% (or ±5 pixels) scan accuracy
- ▶ USB2/IEEE1394 dual communication port
- ▶ Compact design
- ▶ Contact Image Sensor (CIS) Technology

Locate Your Paradigm Imaging Sales Manager



 [Eric Hanson](mailto:eric@paradigmimaging.com)
 eric@paradigmimaging.com

 [Mike Ireson](mailto:mike@paradigmimaging.com)
 mike@paradigmimaging.com

 [Frank Diumentì](mailto:frankd@paradigmimaging.com)
 frankd@paradigmimaging.com

Click on your state to e-mail your nearest sales manager. All of our sales representatives can be reached at 1-888-221-7226.

C o n t a c t & C o m p a n y I n f o r m a t i o n



Paradigm Imaging Group
 1590 Metro Drive
 Suite 116
 Costa Mesa CA, 92626
 Toll Free: 888 221 7226
 Phone: 714-432-7226
 Fax: 714-432-7222

Visit Our Dealer Website at:
www.SCANtopia.com

Paradigm Imaging Group is a large format solutions provider whose expertise extends from scanning and printing products to imaging systems integration, software development and product distribution. Paradigm counts among its clients, companies in reprographics, architecture, engineering, construction and manufacturing, as well as numerous public agencies at all levels of government. Since 1989, Paradigm has grown to become a leading provider of large format scanning and document management solutions. As both a service bureau and a custom solutions provider, Paradigm Imaging Group is uniquely positioned to share with it's clients the experience gained from using imaging products on a day-to-day basis and the knowledge gained through developing document imaging products.